



## Individual Disability/Business Overhead Expense Proposal Request

**AGENT INFORMATION:**

Name: \_\_\_\_\_ Date: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ E-mail \_\_\_\_\_

Address: \_\_\_\_\_ State: \_\_\_\_\_ Zip \_\_\_\_\_

**CASE INFORMATION:**

Client Name: \_\_\_\_\_ Male \_\_\_\_\_ Female \_\_\_\_\_

Date of Birth: \_\_\_\_/\_\_\_\_/\_\_\_\_ Tobacco Use: Yes \_\_\_\_\_ No \_\_\_\_\_

State Lives: \_\_\_\_\_ State Works: \_\_\_\_\_ Occupation: \_\_\_\_\_ Title: \_\_\_\_\_

Duties: \_\_\_\_\_

Annual Salary: \_\_\_\_\_ Bonus: \_\_\_\_\_ Unearned: \_\_\_\_\_

If in Sales – 3 year Average Required

Government Employee? Yes \_\_\_\_\_ No \_\_\_\_\_

INDEPENDENT CONTRACTOR, SELF-EMPLOYED, OR BUSINESS OWNER? Yes \_\_\_\_\_ No \_\_\_\_\_

Net Income: (3 year average) \$ \_\_\_\_\_ Works from Home? Yes \_\_\_\_\_ No \_\_\_\_\_

# Of Years As Owner \_\_\_\_\_

If less than 1 full Year - Former Position / Duties: \_\_\_\_\_

Former Salary \$ \_\_\_\_\_

Circle one: C-Corp S-Corp Partnership LLC # of Full Time Employees: \_\_\_\_\_

**INDIVIDUAL CASE DESIGN:**

Benefit Amount: \$ \_\_\_\_\_ or Max Premium Payer: Employer \_\_\_\_\_ % Employee \_\_\_\_\_ %

Elimination Period(s): \_\_\_\_\_ Benefit Period(s): \_\_\_\_\_

Options: Partial/Residual \_\_\_\_\_ Cost of living \_\_\_\_\_ Future Purchase Rider: \$ \_\_\_\_\_

Automatic Increase: \_\_\_\_\_ Retirement Plan Deferral: \$ \_\_\_\_\_

Other Requests:

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

CASE NAME: \_\_\_\_\_

**BUSINESS OVERHEAD EXPENSE CASE DESIGN:**

Monthly Expenses: \$ \_\_\_\_\_ Elimination Period: \_\_\_\_\_  
 Benefit Period: 12 Months \_\_\_\_\_ 18 Months \_\_\_\_\_ 24 Months \_\_\_\_\_ Show Alternatives \_\_\_\_\_  
 Options:  
 Partial/Residual: \_\_\_\_\_ Future Purchase: \_\_\_\_\_ Professional Replacement: \_\_\_\_\_  
 Inforce BOE Coverage Amount: \_\_\_\_\_ Replacing? Yes \_\_\_\_\_ No \_\_\_\_\_

**COVERAGE INFORCE: (check all that apply)**

Individual: \_\_\_\_\_ Group LTD: \_\_\_\_\_ Combination: \_\_\_\_\_ None: \_\_\_\_\_  
 GROUP LTD: Carrier \_\_\_\_\_ Replacement % \_\_\_\_\_ Benefit Maximum \$ \_\_\_\_\_  
 Premium Payer: Employer \_\_\_\_\_ % Employee \_\_\_\_\_ %  
 Income Covered: Salary \_\_ Overtime \_\_ Bonus \_\_ Commissions \_\_ Retirement Contrib. \_\_  
 Benefit Amount: \$ \_\_\_\_\_ Waiting Period: \_\_\_\_\_ Benefit Period: \_\_\_\_\_  
 INDIVIDUAL DISABILITY: Carrier \_\_\_\_\_ Benefit Amount \$ \_\_\_\_\_  
 Waiting Period: \_\_\_\_\_ Benefit Period: \_\_\_\_\_ Taxable Benefits? Y / N Replacing? Y / N

Is there competition on the Case?

\_\_\_\_\_  
\_\_\_\_\_

Health Information: (Past 5 yrs.) Taking Medications, Height \_\_\_\_\_ Weight \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_



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